

North Carolina Solicitation Campaign Financial

North Carolina Secretary of State - Charitable Solicitation Licensing Division contact Inform

Agency Website: <http://www.sosnc.com>

Email Address: cs1@sosnc.com; Telephone: (919) 807-2214

Toll Free for NC Residents: 1-888-830-4989 Fax: (919) 807-2220

Mailing Address: Charitable Solicitation Licensing, P.O. Box 29622, Raleigh, NC 27626-0622



Instructions: ANSWER ALL QUESTIONS. This form is to be COMPLETED AND FILED with the Charitable Solicitation Licensing Division WITHIN 90 DAYS AFTER A SOLICITATION CAMPAIGN HAS BEEN COMPLETED OR ON THE ANNIVERSARY OF THE COMMENCEMENT OF A CAMPAIGN LASTING MORE THAN A YEAR. Any changes in any information filed with the Department under this section shall be reported in writing to the Department within (7) days after the change occurs.

- This form must be submitted directly to Charitable Solicitation Licensing (CSL).

- Attachment instructions: DO NOT STAPLE OR BIND YOUR DOCUMENTS TOGETHER. Paperclips are acceptable. If an answer requires more space than the form permits, please provide your answer as an attachment identified by the question number or letter.

- Please submit all attachments on "letter"-sized (8.5" x 11") paper.

I. GENERAL INFORMATION FILL OUT COMPLETELY If more space is needed, attach additional pages and reference the item.

A. Name of Solicitor exactly as it appears on North Carolina Solicitor's License	B. N.C. Solicitor's license Number	C. Expiration	D. Phone Number
InfoCision, Inc.	SL100090	3/31/2019	330-668-1400
E. Street Address of Solicitor	F. City	G. State	H. Zip Code
325 Springside Drive	Akron	Ohio	44333
I. Name of Charitable Organization or Sponsor for whom solicitations will occur as it appears on North Carolina Solicitation License	J. Charitable Org. / Sponsor License Number or Exemption Status	K. Expiration Date	L. Phone Number
National Rifle Association of America	SL006973		703-267-1000
M. Street Address of Charitable Organization or Sponsor	N. City	O. State	P. Zip Code
11250 Waples Mill Road	Fairfax	VA	22030

II. CAMPAIGN INFORMATION FILL OUT COMPLETELY If more space is needed, attach additional pages and reference the item.

A. Provide the beginning date of the campaign covered in this report.	Beginning Date:	6/17/2012
B. Provide the ending date of this campaign covered in this report. If the campaign is still in progress, provide the dates covered in this report.	Ending Date(s) or Anniversary Date:	3/16/2018 - 3/15/2019
C. If this is an annual report of an ongoing campaign, indicate so by checking the "yes" box to the right. If not, check the "no" box. Annual reports must be filed on the anniversary date of the campaign.	<input checked="" type="checkbox"/> YES.	<input type="checkbox"/> NO.

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III. GROSS REVENUE AND EXPENSES

Instructions: PROVIDE GROSS REVENUE RECEIVED NATIONALLY AND GROSS REVENUE RECEIVED WITH NORTH CAROLINA. PROVIDE NATIONAL EXPENSES AND EXPENSES INCURRED WITH THE STATE OF NORTH CAROLINA. COMPLETE ALL SECTIONS.

	NATIONAL	NORTH CAROLINA
A. Gross Revenue (e.g. Cash, Product Sales, Event Sales, In-Kind Contributions)	\$ 8,881,531.00	\$ 253,703.00
B. Expenses Fill out Sections 1 - 12 below.		
1. Solicitor's Share, Commissions and Fees	\$	\$
2. Employee/Independent Contractor Salaries, Fees, Commissions and Benefits	\$	\$
3. Professional, Legal, Accounting Fees	\$	\$
4. Office Expenses, Rental, Furniture, Equipment, Utilities	\$	\$
5. Insurance	\$ see attached	\$
6. Advertising	\$	\$
7. Telephone, Printing, and Postage	\$	\$
8. Travel/Vehicle Maintenance/Fuel	\$	\$
9. Cost of Merchandise for Resale	\$	\$
10. Cost of Show or Entertainment	\$	\$
11. Facilities Rental	\$	\$
12. Other (Specify)	\$	\$
C. Total Expenses (Total of sections 1 -12)	\$ 4,483,916.78	\$ 128,084.13
D. Net Proceeds (Gross Revenue (A) minus Total Expenses (C.))	\$ 4,397,614.22	\$ 125,618.87
E. Amount received by Charitable Organization/Sponsor as a benefit from the solicitation campaign. If (D) and (E) are not equal, attach an explanation.	\$ 4,397,614.22	\$ 125,618.87
F. Fixed Percentage of Gross Revenue received by Charitable Organization/Sponsor as a benefit from the solicitation campaign. (Amount received by Charitable Organization (E) divided by Gross Revenue (A))	% 49.5%	% 49.5%

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IV. METHOD OF FUNDRAISING Check all that apply.

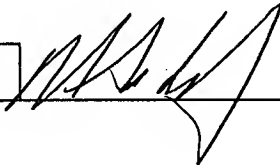
☐ Door-to-Door ☐ Entertainment Event ☒ Telemarketing ☒ Direct Mail ☐ Sale of Products

☐ Other (Explain)

V. SIGNATURE AND NOTARIZATION

I swear or affirm that I am an authorized official of the solicitor and I certify under oath tht the information furnished in this financial report and all supplemental forms, reports, documents, and attachments are true and correct to the best of my knowledge under penalty

Signature:



Signer's Name (Type or Print):

Mike Langenfeld

Signer's Title or Position:

COO

Notarization: The following is for a notary public to place you under oath and then notarize your signature:

County:

Summit

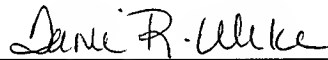
State:

Ohio

Sworn to and subscribed before me this date of (MM/DD/YYYY):

3/21/2019

Notary Public's Signature:



Notary Public's Name (Print):

Tami R. Wike

Date Notary Public's Commission Expires:

09/25/22

If using a notary stamp or seal, stamp or imprint seal in the rectangle below:



TAMI R. WIKE
Notary Public, State of Ohio
Summit County
My Commission Expires
09/25/2022

MAINTAIN A COPY OF THIS FORM FOR YOUR RECORDS

Attachment	North Carolina	National
Calls	128,084.13	4,483,916.78
Letters	0.00	-
Postage	0.00	-
Training	0.00	-
Computer	0.00	-
Shipping	0.00	-
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	128,084.13	4,483,916.78
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